

# Consani Associates

## Customer Success Story

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Consani Associates  
Dental Practice Transitions 

## Overview

Consani Associates desperately needed a communication system that would easily and economically expand with the company's two offices and remote workers. They initially purchased an MX1200 for 30 users and 20 white ZIP 4x4 IP telephones. Within 30 days another 30 user license and 30 white ZIP 4x4 telephones were added to the system. The customer was so impressed and delighted with the MX1200 that they doubled the system capacity.

## Benefits

Compelling communication system features for Consani Associates includes the ability to view the availability (presence) of system users, intuitive call handling configuration, and easy call transfer capabilities, exchange of text messaging by system users, seamless support for remote office workers, and assignment of multiple phones to a single user. The Zultys solution is the only communication solution with enough power and flexibility to meet Consani Associates exact needs for its distributed work force.

## Installation

The Zultys certified value added reseller, Xiologix, had the first 35 ZIP 4x4 phones unpacked, deployed, with the MX1200 configured and processing calls in less than 45 minutes. Greg Still of Xiologix said he and his assistant stood looking at each other saying, "Wow! That's it, we're done!" The principal end user, Paul Consani, arrived at his office a short time later and was given a tour of the newly installed MX1200 system. Mr. Consani was astonished at what had been accomplished in such a short time. He commented to the reseller, "Zultys really has their act together." Xiologix worked for over one year to find the right product for this client. The MX1200 from Zultys Technologies perfectly fit the business needs of Consani Associates.

## About Consani Associates

Consani Associates is a rapidly expanding firm in the Pacific Northwest, based in Vancouver Washington. They are a business broker for sale and transition of dental practices in the U.S. Northwestern states. For more information, access:

<http://www.consaniassociates.com>

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## About Xiologix, LLC

Xiologix, LLC creates technology solutions for business, education and health services in the Pacific Northwest. Centrally located in the Portland Oregon area, their sales and engineering staff are skilled at providing the best technology services and products that won't blow your budget, to help you stay competitive today and in the future. Xiologix has been a Zultys authorized resellers since February 2003. For more information, access:

<http://www.xiologix.com>

## About Zultys Technologies

Incorporated in 2001, Zultys Technologies has its headquarters in Sunnyvale, California. Zultys designs and manufactures award winning products that integrate telecommunications and data communications for enterprise networks. These products are based on open standards, allowing ease of deployment and management. Zultys develops its hardware and software specifically to create products that deliver complete solutions in single boxes. For more information on Zultys or its products, access:

<http://www.zultys.com>

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